https://marconix.in/job/field-sales-executive-b2b-corporate-sales-hyderabad/

Field Sales Executive – B2B Corporate Sales

Hiring organization
Marconix Sales Solutions Pvt Ltd

Employment Type
Full-time

Industry
B2B Corporate Sales

Job Location
Hyderabad, 500032, Hyderabad, Telangana, India

Base Salary
₹ 25000 - ₹ 30000

Date posted
November 17, 2026

Valid through
17.12.2026

Description

Marconix Sales Solutions Pvt. Ltd. is looking for energetic, confident and result-oriented **Field Sales Executives** to join our team for a B2B corporate outreach in Hyderabad.

The role involves directly engaging with corporate organisations, connecting with key business decision-makers and generating qualified business leads. This is an excellent opportunity for individuals who enjoy field sales, networking and building professional relationships.

Responsibilities

- Visit assigned companies, corporate offices and business establishments across Hyderabad.
- Meet and interact with HR Heads, CHROs, CFOs and other key business decision-makers.
- Identify potential business opportunities and generate qualified B2B leads.
- Schedule meetings, appointments and product/service demonstrations.
- Collect relevant company information and decision-maker details.
- Maintain accurate records of daily visits, interactions and lead generation activities in the CRM.
- Achieve assigned daily, weekly and monthly outreach targets.

Qualifications

- 6 months to 2 years of experience in field sales, B2B sales or lead generation.
- Excellent communication and interpersonal skills.
- Good command of English and Hindi.
- Confident in meeting and interacting with senior corporate professionals.
- Comfortable with extensive field travel across Hyderabad.
- Must own a two-wheeler and hold a valid driving licence.
- Target-oriented, self-motivated and professionally presentable.

Important Information

- This is a field-intensive B2B sales position.
- This is strictly an on-ground sales and corporate outreach role, not a telecalling or desk-based sales job.
- Candidates must be based in Hyderabad or willing to relocate before joining.
- Immediate joiners will be preferred.

Job Benefits

- Competitive monthly salary of ₹25,000 – ₹30,000.
- Opportunity to work on corporate B2B sales projects.

- Professional exposure and opportunities to develop sales expertise.
- Health Insurance.
- Supportive and performance-driven work environment.